



**PETRONET LNG LIMITED**

**Minimum Eligibility Criteria for execution of MSPA with prospective LNG Seller**

A)	<b>Financial Qualification</b>	<b>Documents required</b>
i)	Annual turnover of at least US\$ 50 million during each of last three (3) accounting years and Net worth of minimum US\$ 25 million as per last three (3) audited financial statement  In case of wholly owned subsidiaries (WoS), the financial capabilities of the parent company may be considered for the purpose of meeting the eligibility requirements.	Audited Financial Statements of last Three (3) years.
B)	<b>Technical Qualification (Meeting any one of the following criteria)</b>	
a)	Producers/ suppliers of LNG or their wholly owned subsidiaries involved in LNG business.  In case of wholly owned subsidiaries (WoS), the technical capabilities of the parent company may be considered for the purpose of meeting the eligibility requirements.	i) Certified copy of the last three (3) years Annual reports & audited annual financial statement along with any other suitable document establishing such credentials ii) Details of owning / equity stake in any LNG liquefaction project if any. iii) Details of sales and purchase agreement with LNG liquefaction project.
b)	Parties having equity share in an LNG Liquefaction Project and / or marketing rights to sell full or any part of their share in such projects or wholly owned subsidiaries of such parties involved in natural gas or LNG business	
c)	Parties having valid Sale and Purchase Agreement with LNG Liquefaction Projects and having diversion rights.	
d)	Parties who have sold at least 2 cargoes (of capacity more than or equal to 75,000 Cubic Meter each as spot cargoes or long term/short term of LNG during last one year (from the date of receipt of offer)	i) Documents to establish having supplied minimum two (2) cargoes of specified volume(example: confirmation notice /purchase orders / supply records / shipping documents /payment documents / custom documents ) ii) Certified copy of the last three (3) Annual reports & audited financial statements iii) Details of LNG trading business of company.
e)	Parties which have been authorised by a LNG producer to market LNG on their behalf along with performance guarantee from such LNG producer in favor of Petronet	i) Copy of authorization letter from LNG producer along with performance guarantee from LNG producer in favor of Petronet (which may be verified by Petronet directly with LNG Producer) ii) Certified copy of the last three year Annual reports & audited financial statements iii) Brief details of LNG producer /assets.
f)	Parties owning or operating the Regasification Terminals in India.	Ownership documents to be submitted.

**Notes:**

1. Parties meeting above criteria and desirous on entering into MSPA with Petronet LNG Ltd may submit their request along with documentary proof to establish their meeting the above criteria and initiate action for execution of MSPA with Petronet LNG Limited.
2. Party to indicate the category under which it claims eligibility.



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**DETAILS OF SUPPLIER'S FIRM**

- 1. Name of the Applicant's Company: \_\_\_\_\_
- 2. Registered office \_\_\_\_\_  
 Telephone No. \_\_\_\_\_  
 Fax No. \_\_\_\_\_  
 Email ID(s) \_\_\_\_\_
- 3. Head Office \_\_\_\_\_  
 Telephone No. \_\_\_\_\_  
 Fax No. \_\_\_\_\_  
 Email ID \_\_\_\_\_
- 4. Constitution of Firm/company (pl specify)  
*Individual Sole proprietorship Concern*  
*Partnership Firm*  
*Public Ltd. Company*  
*Private Ltd. Company*
- 5. Name of person(s) holding power of attorney
- 6. Contact details of top three key personnel:
  - 6.1 Name & Designation \_\_\_\_\_  
 Contact No \_\_\_\_\_
  - 6.2 Name & Designation \_\_\_\_\_  
 Contact No \_\_\_\_\_
  - 6.3 Name & Designation \_\_\_\_\_  
 Contact No Ph. No. \_\_\_\_\_
- 7. Annual Turn Over of the Company in the last 3 accounting years [Copy of Audited Accounts/  
 Annual Reports / Balance sheet & profit and loss account statement to be furnished]

Accounting Year	FY 2017-18	FY 2018-19	FY 2019-20
Annual Turn Over (Currency)			
Net worth (Currency)			

- Kindly mention the amounts in USD also if USD is not the reporting currency.
- If the results are available calendar year wise, then kindly specify the years above.
- For Net worth- kindly annex the detailed calculation as backup, along with the reference to page(s) of annual report / balance sheet.
- 8. Tax residency certificate
- 9. Category under which you claim the eligibility as per the eligibility criteria.
- 10. In case of wholly owned subsidiaries - Annex detailed chart and documentary proof establishing the parent subsidiary relationship.



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11. Declaration by the applicant:

I / We certify that the information given above is true to the best of our knowledge. I/We also understand that if any of the information is found incorrect, our firm is liable for rejection / cancellation against registration.

Signature of applicant:

Name:

Stamp

Date:

Place:

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All correspondences may be made with Petronet LNG Ltd at email id [vivek@petronetlng.com](mailto:vivek@petronetlng.com) and [varunchawla@petronetlng.com](mailto:varunchawla@petronetlng.com). Documentary proofs should be scanned and sent to this email.

In addition, they should also be delivered by courier / post at the following address –

Gen. Manager (Marketing)  
Petronet LNG Limited  
1st Floor, World Trade Centre  
Babar road, Barakhamba lane  
New Delhi - 110 001  
Ph. No. +91-11-23472574

Note: Since the procurement process is evolving, along with the below mentioned details we might request you to furnish few other / additional details for completing criteria.